

Foreign Exchange Translation Impact vs. Prior Year*

February 2017 Update

	Q1 2017		Q2 2017		FY 2017	
	Percentage Point Impact on Sales from Changes in Rates	Translation Impact of Changes in Rates on Diluted EPS Comparison	Percentage Point Impact on Sales from Changes in Rates	Translation Impact of Changes in Rates on Diluted EPS Comparison	Percentage Point Impact on Sales from Changes in Rates	Translation Impact of Changes in Rates on Diluted EPS Comparison
Earnings Release						
High-End Guidance	(1.4)	(\$0.02)	(2.9)	(\$0.03)	(1.8)	(\$0.06)
Update	(0.6)	\$0.00	(1.8)	(\$0.01)	(0.7)	\$0.02

Notes:

- Guidance issued February 1, 2017.
- The Company calculates the translation impact on changes in rates as follows:
 - The percentage point impact on sales is the difference between the change in sales on a reported basis versus the change in sales on a restated basis, where restated sales are the sales of the prior period translated at the current rates.
 - The diluted EPS impact is the difference between prior year's earnings per share translated at actual exchange rates and translated at the current period's exchange rates.
 - The calculated impact above reflects actual exchange rates for historical periods.
- Monthly updates provided the second business day following the Company's fiscal month end. Current update posted on March 7, 2017. The next update will be provided on April 4, 2017.
- The Company's fiscal calendar normally includes a five week month at the beginning of each quarter followed by two four week months.

* Reference the Company's Form 8-K filed on Dec 4, 2013 and its 2016 Form 10-K for additional information and definitions and position on forward looking statements.